

VAU Thermotech Expands Its Activities into the U.S. Market

The American market is one of the largest and most relevant industrial markets worldwide. The focus is on investments in innovative heat exchanger solutions, which are used, for example, for cooling data centers and for modernization within the sugar industry. The United States is among the world's largest sugar producers, making highly efficient and reliable heat transfer technologies particularly important.

Against this background VAU Thermotech signed a cooperation agreement on November 13, 2025, with the U.S. based Savannah Tank and Equipment Corporation to strategically establish VAU's heat exchanger solutions in the United States.

As part of the new partnership, the likewise family-owned U.S. company will act as a strategic partner to support the market introduction of modern fully welded plate heat exchangers in the United States.

"Savannah Tank meets all relevant requirements in accordance with applicable U.S. norms and standards to complete VAU Thermotech's products in the U.S., ensuring smooth integration of the products into the U.S. market," says President David Onachilla.

Both companies emphasize their shared values, their many years of experience in the field of energy-efficient technologies, and the importance of a sustainable partnership.

"The mutual visits and technical coordination have laid the foundation for a trusting and long-term collaboration, which has now been officially confirmed," explains Osama Nasser, Chairman of VAU Thermotech GmbH & Co. KG.

By signing the agreement, both partners strengthen their international presence and establish the basis for further growth in the field of innovative heat exchanger technologies.

About VAU Thermotech GmbH & Co. KG

The independent, owner-managed company VAU Thermotech GmbH & Co. KG was established in 2008 following the acquisition of VAU Werkzeug- und Gerätebau GmbH & Co. KG, founded in 1977. The owner and CEO is Osama Nasser. The company's headquarters and production facilities are located in Heldrungen, in the northern part of Thuringia, Germany.

The ISO 9001-certified company manufactures brazed plate heat exchangers, fully welded hybrid tubular heat exchangers, and gasketed plate heat exchangers. In addition to series products such as brazed plate heat exchangers, VAU Thermotech is one of the few German heat exchanger manufacturers capable of handling bespoke project business and high-end solutions in which fully welded hybrid tubular plate heat exchangers are used for high capacities. The company designs and manufactures its products entirely in Germany, providing everything "from a single source."

The product portfolio is wide-ranging and serves the heating, cooling, and building technology sectors, the (petro)chemical industry, as well as the sugar, food, and pharmaceutical sectors. The heat exchanger plates are manufactured using fully automated production lines. The necessary embossing tools are produced in the company's own CNC-controlled machine park.

VAU Thermotech GmbH & Co. KG

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